

# Piedmont Triad Regional Council

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Kernersville, North Carolina



## Recommended Budget Fiscal Year 2017 – 2018

1398 Carrollton Crossing Drive  
Kernersville, North Carolina 27284



## **Budget Message:**

Executive Committee Members,

It is an honor to present the Piedmont Triad Regional Council's 2017–18 budget to you for your consideration. As the lead regional organization for the twelve county Piedmont Triad, this organization continues to strive to provide valuable services to its members at a level of efficiency and effectiveness unparalleled by our peers. The success of our programming is demonstrated by the continued growth and diversification of our program of work.

### **Revenue Projections:**

Revenue streams have remained strong for the PTRC, even during relatively lean times. The PTRC does face more uncertainty in the coming year with the drastic funding and programmatic changes recommended in the President's budget. If all of the provisions of the President's proposed budget are implemented it will wipe out several of the programs we administer, and cause significant stress to the organization. Initial correspondence with our congressional delegation indicates little support for this budget. The continuing resolution that congress passed for the remainder of this year extended funding at previous levels and ignored all of the major changes in the President's proposal. Based on this information, this budget projects revenue in the areas of housing, workforce, weatherization, Appalachian Regional Commission, and the Economic Development Administration to be largely unchanged. We will closely monitor the federal budget process, and any changes to this prognosis will trigger an immediate and significant response.

On a positive note, aging programs across the region will have increased resources to program in each county. Our housing program continues to expand across the region, competing for and receiving new grants to assist the elderly, disabled, and families with children by developing and rehabilitating affordable housing options. This year we will continue to move this program in the direction of a community development focus that will more broadly impact the needs of our member governments and their citizens. Weatherization has continued to expand as well. Though a formal set aside from Duke Energy is no longer available, we are helping them design a new approach that will continue to bolster our efforts on behalf of the citizens of the region. This program continues to be a model for the state, producing a record number of units this year. Planning and Administrative Services are experiencing sizeable growth through an entrepreneurial approach and strong products. Contracted services with member governments have increased significantly as the economy and fiscal environment have improved. Our criminal justice program has made an impressive transition to the new TECS curriculum that the state has implemented, and is on pace to exceed all initial revenue projections. This program also continues to see growth in its offender program, with expansion counties both inside the region, and across the state.

Our projections show a slight decrease in funding for workforce in the coming year. Workforce is expecting continued cuts to revenue as the unemployment rate continues to drop. Over the last three years our workforce programs have absorbed over one million dollars in cuts. This year's reduction is lower than we have seen in the previous two years. The state continues to hold more dollars in Raleigh rather than passing them through for use by the local workforce systems. As always, we will adjust expenditures in this program to maximize the services available to our customers, both businesses and individuals.

The total projected revenues for the PTRC to start fiscal year 2017 – 18 are \$31,421,073. A slight decrease overall from our current year figures.

## **Expenditure Projections:**

Expenditures for the coming year will be dictated by the trends exhibited by our revenue stream. Our primary goal is to maximize the impact of the dollars we receive for our customers. People are the focal point of all we do. We serve the citizens of our region by designing and directing high level services in an efficient and effective way. Our people, the staff of the PTRC, provide dedicated and professional service across a broad range of disciplines. Personnel costs are the largest expenditure item for the PTRC outside of pass through of funds for services. The current pay and classification system for the PTRC has an eight progression to job rate. Low unemployment rates have caused pressure on our current plan as we have filled open positions. The current plan was developed for the merger, and will need to be revisited during the next year. The same combination of one time and recurring merit increases are requested. There are no cost of living increases in our system. Overall personnel costs are decreased this year, largely due to a reduction in staff that occurred when our workforce service delivery system was privatized, as required by the Division of Workforce Solutions.

Facility costs are another important component of our plan. The Kernersville facility continues to provide high level facilities to our staff and membership. Use of our space by federal, state, and non-profit entities to deliver training and facilitation has increased substantially. Local training and meeting opportunities cut down on travel for participants and staff from our region. It is our hope that all of our members and partners see our facility as an extension of their own capacity. Facility costs for our primary location will include our fourth payment on our debt and a continued slight decrease in this expense. PTRC also leases some property for other programs, especially workforce. With the decrease in workforce funds the PTRC has reduced and eliminated a large portion of our workforce space. We have also consolidated our contracted staff with other entities where possible. This savings is passed through to customer service.

Other items of importance to our members are outlined below:

## **Member Assessments:**

Piedmont Triad Regional Council is a voluntary membership organization which charges dues to members. These dues are used to provide matching funds for various grants and awards as well as covering some basic board support or general expenses of the council. The rate schedule for member assessments will remain unchanged at .21 per capita with a minimum of \$550 for the 2017 – 18 fiscal year. The rate is applied to the most recent estimate of population provided by the North Carolina Demographer's Office.

## **Indirect Cost and Fringe Benefit Plans:**

### **Indirect Cost**

Indirect cost is the accumulated costs that jointly benefit two or more programs or other cost objectives and costs that benefit the organization as a whole and are not considered to be, nor are easily attributable to a direct cost or to a particular program or service. Indirect cost expenditures typically include: Administrative salaries and fringe benefits associated with overall financial and organizational administration; operation and maintenance cost for facilities and equipment and payroll and procurement services. The OMB Super Circular provides a more detailed list of what costs are allowed in an indirect cost pool. The PTRC charges indirect to all salaries for staff within the Kernersville office.

### **Indirect Cost Rate**

An Indirect Cost rate is a tool for determining the proportion of indirect costs each program should bear. The direct cost base selected should result in each award bearing a fair share of the indirect costs in reasonable relation to the benefits received from those cost. PTRC uses total direct salaries with fringe benefits as a base. The 2017 – 18 is the same as the previous year's rate.

### **Calculation of Indirect Costs related to Administration:**

Administrative Indirect Cost Rate =  $\frac{\text{Administrative Indirect Costs}}{\text{Direct Salaries and Fringe}}$

$$\$1,517,505/\$4,156,985 = 36.50\%$$

### **Fringe Benefit Rate**

The fringe benefit rate is calculate as a proportion of total salaries for all PTRC staff. The rate includes Social Security taxes, Medicare, workers compensation, unemployment, retirement, health care, and wellness programs. A detailed listing of these costs are in your budget packet. The 2017 – 18 rate represents a 3% increase from the current rate.

### **Calculation of the Fringe Rate:**

Fringe Benefit Rate =  $\frac{\text{Total Direct Fringe Benefits}}{\text{Total Direct Salaries}}$

$$\$1,598,667/\$3,851,900 = 41.50\%$$

### **Retiree Health Coverage:**

In accordance with the personnel policy of the Piedmont Triad Regional Council permanent employees who retire with the PTRC under the local government Employee's Retirement System may continue receiving health insurance under the PTRC's policy. The retiree pays their own premium. If the cost of the premium for retirees is greater than the cost for employee coverage the PTRC will supplement the premium on a sliding scale based on years of service. At this time retirees have the same cost as employees, so no supplement is required. This benefit lapses when a retiree reaches 65 years of age and is eligible for Medicare.

### **Conclusion:**

I will conclude this budget message with a general assessment of our position moving forward and a projection of issues that are on the horizon. The PTRC continues to be on a firm footing due to the astute guidance of our board.

Our facility plans have been a stabilizing force and project long term fiscal health. We have resolved the issues with reimbursement for building expenses to the satisfaction of our federal cognizant agency and auditors. We hope that the State will follow the clear reasoning outlined in our responses to them and move forward. This is still a threat until it is resolved.

The expansion of the Piedmont Triad Regional Development Corporation will continue to have a positive impact on the coordination of efforts across a broad range of issues for the triad. The development of a low interest loan fund, with two million dollars provided by the Golden Leaf Foundation and EDA, will be an exciting new offering for the region this year. We hope to use this fund to assist economic development efforts in downtowns, farming communities, and other development areas important to our members. Community development initiatives are helping to

drive the success of our member governments and demonstrating new growth in areas like food production, downtown revitalization, and workforce development.

I would like to commend the finance staff for their continued good work in producing this document and their constant attentiveness to our fiscal health. I further thank the entire PTRC staff for their daily commitment to the success of our programs and their dedication to our member governments. Finally I thank the board of directors for their continued participation, support, and stewardship of our organization.

Sincerely;

Matthew L. Dolge  
Executive Director

**PIEDMONT TRIAD REGIONAL COUNCIL**  
**INDIRECT COST AND FRINGE BENEFIT PLAN**  
**PROVISIONAL RATE METHOD**  
**BASE METHOD: SALARIES PLUS FRINGE**  
**JULY 1, 2017 - JUNE 30, 2018**

**CERTIFICATION BY THE PIEDMONT TRIAD  
REGIONAL COUNCIL**

**INDIRECT COST PROPOSAL**

I hereby certify as the responsible official of the Piedmont Triad Regional Council that the information contained in this indirect cost proposal for the fiscal year ending June 30, 2018, is correct and was prepared in accordance with the policies and procedures contained in the 2 CFR, Part 200, Uniform Administrative Requirements, Costs Principles, and Audit Requirements for Federal Awards. I further certify these procedures were utilized:

- (a) To prevent cost from being allocated to Federal Programs as indirect costs that have already been treated as direct program costs; and
- (b) To ensure that consistent treatment was accorded similar costs, for all programs in the Agency, regardless of source of funds; and
- (c) To ensure that costs have not been treated as indirect costs of Federal Programs inconsistent with statutory restrictions governing those programs.

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Matthew L. Dolge  
Executive Director

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Robin C. Shelton  
Finance Director

**PIEDMONT TRIAD REGIONAL COUNCIL**

**Indirect Costs to be Allocated**

**Cost Allocation Plan for Fiscal Year 2017 - 2018**

**SALARIES**

PERSONNEL AS LISTED WILL BE CHARGED TO THE INDIRECT COST POOL.

**FRINGE BENEFITS**

FRINGE BENEFITS WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED FRINGE BENEFIT RATE.

**RETIREMENT**

RETIREMENT EXPENSES WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED RATE SET BY N. C. LOCAL GOVERNMENT EMPLOYEES' RETIREMENT SYSTEM BASED ON ACTUAL COST.

**TEMPORARY PERSONNEL**

TEMPORARY PERSONNEL EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL. TEMPORARY PERSONNEL EXPENSE FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**PROFESSIONAL, LEGAL, AND ACCOUNTING SERVICES**

SINGLE AUDIT FEES WILL BE CHARGED TO THE INDIRECT COST POOL. OTHER PROFESSIONAL SERVICES EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL (ATTORNEY, LRO LIASON, ETC.)

**TELEPHONE & POSTAGE**

ALL TELEPHONE, POSTAGE AND MISCELLANEOUS COMMUNICATION CHARGES ARE TO BE CHARGED TO THE INDIRECT COST POOL. TELEPHONE AND POSTAGE FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

**TRAVEL & PARKING**

TRAVEL WILL BE CHARGED DIRECTLY TO ALL PROJECTS AND THE INDIRECT COST POOL BASED ON ACTUAL COST. (THE TRAVEL LINE ITEM IN THE INDIRECT COST PLAN APPLIES ONLY TO THOSE EMPLOYEES LISTED IN THE INDIRECT COST PLAN.) PARKING EXPENSE FOR BOARD MEMBERS AND OTHER VISITORS WILL BE CHARGED TO THE INDIRECT COST POOL.

**EQUIPMENT AND VEHICLE MAINTENANCE AND REPAIR**

ALL EQUIPMENT MAINTENANCE AND REPAIR COST WILL BE CHARGED TO THE INDIRECT COST POOL. EQUIPMENT AND VEHICLES MAINTENANCE AND REPAIR COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**OCCUPANCY EXPENSE**

OCCUPANCY FOR COMMON AREAS WILL BE CHARGED TO THE INDIRECT COST POOL. OCCUPANCY FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM BASED ON THE SQUARE FOOTAGE RATE MULTIPLIED BY THE SQUARE FOOTAGE OCCUPIED.



**PIEDMONT TRIAD REGIONAL COUNCIL**

**Indirect Costs to be Allocated**

**Cost Allocation Plan for Fiscal Year 2017 – 2018**

**PAGE 2**

**EQUIPMENT RENTAL**

ALL RENTED EQUIPMENT USED WILL BE CHARGED TO THE INDIRECT COST POOL. RENTAL EQUIPMENT USED FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**ADVERTISING**

ALL ADVERTISING EXPENSES ARE TO BE CHARGED TO THE INDIRECT COST POOL. ADVERTISING EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**SUPPLIES AND SPECIAL MATERIALS**

ALL OFFICE AND GENERAL USE SUPPLIES ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL SUPPLIES AND MATERIALS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**PRINTING COSTS**

ALL PRINTING COSTS ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL PRINTING COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**COMPUTER SERVICES, LICENSING & FEES**

ALL COMPUTER SERVICES SUCH AS PAYROLL PROCESSING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL. PAYROLL PROCESSING CHARGES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

**TRASH DISPOSAL/RECYCLING**

ALL TRASH DISPOSAL AND RECYCLING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL. SPECIAL TRASH DISPOSAL EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

**DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS & MISCELLANEOUS**

ALL DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS AND MISCELLANEOUS COSTS WILL BE CHARGED TO THE INDIRECT COST POOL.

**BONDING, FIRE INSURANCE & PUBLIC EMPLOYEE LIABILITY**

ALL BONDING, FIRE INSURANCE AND PUBLIC EMPLOYEE LIABILITY INSURANCE WILL BE CHARGED TO THE INDIRECT COST POOL.

**PIEDMONT TRIAD REGIONAL COUNCIL**

**Occupancy Costs to be Allocated**

**Cost Allocation Plan for Fiscal Year 2017 - 2018**

**PAGE 3**

**INTEREST EXPENSE**

INTEREST EXPENSES DIRECTLY RELATED TO THE FINANCING OF THE PIEDMONT TRIAD REGIONAL COUNCIL'S MAIN OFFICE FACILITY AS PER THE FINANCING AGREEMENT ENTERED INTO IN APRIL OF 2013.

**DEPRECIATION EXPENSES**

DEPRECIATION EXPENSES RELATED TO THE BUILDING AND LAND IMPROVEMENTS FOR THE OFFICE FACILITY, STRAIGHT-LINE METHOD OVER 15 YEARS.

**UTILITIES EXPENSES**

ALL ELECTRICAL, WATER AND SEWER EXPENSES FOR THE OFFICE FACILITY.

**LAWN AND GROUNDS CARE EXPENSES**

ALL COSTS RELATED TO MAINTAINING THE GROUNDS FOR THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, MOWING, LANDSCAPING AND SNOW REMOVAL.

**GENERAL BUILDING MAINTENANCE EXPENSES**

ALL COSTS RELATED TO MAINTAINING THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, PROPERTY ASSOCIATION DUES, MISCELLANEOUS BUILDING MAINTENANCE AND JANITORIAL SERVICES.

**PIEDMONT TRIAD REGIONAL COUNCIL**  
**Calculation of Fringe Benefits Rate**  
**Fiscal Year 2017 - 2018**

Total Salaries	3,974,304		
Salaries over SS Contributions Limit	(13,924)		
Cafeteria Plan Deductions	(119,497)		
Plus Employee Compensation	9,600		
	3,850,483		
Social Security 6.2%	3,850,483	6.20%	238,730
Medicare 1.45%	3,864,407	1.45%	56,034
Group Health, Life, Vision and Dental Insurance			741,195
EAP/Wellness			28,650
Worker's Compensation Insurance			22,750
Unemployment - NC ESC			22,000
Accrued Vacation Leave			45,500
Health Reimbursement Arrangement			52,840
Employer Contribution to Retirement §	3,851,900	7.65%	294,670
Employer Contribution to 401K	3,851,900	2.50%	96,298
Total Fringe Benefits			1,598,667
Fringe Benefits Rate:	Total Fringe Benefits	1,598,667	41.50%
	Total Salaries	3,851,900	

**PIEDMONT TRIAD REGIONAL COUNCIL**  
**BUILDING OCCUPANCY COST PLAN**  
**Fiscal Year 2017 - 2018**

Interest Expense	72,791.00
Depreciation Expense (Building & Improvements)	246,074.00
Professional Services	10,000.00
Utilities Expense	45,000.00
Lawn and Grounds Care Expenses	7,500.00
Misc Building Maintenance Expenses	6,250.00
Association Dues	5,000.00
Janitorial	24,000.00
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TOTAL ANNUAL OCCUPANCY COSTS	416,615.00
Monthly Occupancy Costs	34,717.92
Total Square Footage of the Facility	25,000
Cost per Square Foot	16.68

**PIEDMONT TRIAD REGIONAL COUNCIL**  
**Calculation of Indirect Cost Rate**  
**Fiscal Year 2017 - 2018**

TOTAL INDIRECT SALARIES 666,553

Fringe Benefits	41.50%	265,410
Fringe Benefits Indirect Part-Time		2,070
Bonding, Fire Insurance & Public Officials Liability Insurance		12,000
Professional Services		7,000
Accounting Services - Audit		36,000
Advertising		2,000
Computer Services, Licensing, Fees & Payroll Processing		95,000
Equipment Rental		49,000
Telephone		28,000
Postage		23,000
Dues, Subscriptions, Memberships, Misc.		15,000
Office Supplies		69,000
Equipment and Vehicles Maintenance and Repair		9,000
Travel & Parking		11,000
Occupancy Costs - Admin Offices		56,760
Occupancy Costs - Common Areas		170,712

TOTAL INDIRECT COST 1,517,505

Indirect Cost Rate:	<u>Total Indirect Costs</u>	1,517,505	
	<u>Total Direct Salaries &amp; Fringe</u>	4,156,985	36.50% **

	Salaries	Fringe Benefits	Total
Total Direct Salaries & Fringe Benefits (Total Salaries less Indirect Salaries)	3,307,751	1,372,827	4,680,578
Minus Salaries not Subject to Indirect*	(370,022)	(153,571)	(523,593)
	<u>2,937,729</u>	<u>1,219,256</u>	<u>4,156,985</u>

Total Salaries	3,974,304
Salaries not Subject to Indirect	<u>370,022</u>
	3,604,282

Total Salaries	3,974,304
Salaries in Indirect Cost Pool	<u>666,553</u>
	3,307,751

\* One WFD staff, some part-time and the Criminal Justice positions are not housed in PTRC offices, therefore, they do not pay indirect.

**BUDGET ORDINANCE 2017 - 2018**  
**ORIGINAL**

Be it ordained by the Piedmont Triad Regional Council (PTRC):

Section 1. The following amounts are hereby appropriated in the General Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2017 and ending June 30, 2018 in accordance with the Chart of Accounts heretofore established for PTRC:

General / Council	\$	139,062
<b>TOTAL GENERAL FUND APPROPRIATION</b>	<b>\$</b>	<b>139,062</b>

Section 2. It is estimated that the following revenues will be available in the General Fund for the fiscal year beginning July 1, 2017 and ending June 30, 2018:

Fund Balance	\$	-
COG Dues		134,062
Interest		5,000
<b>TOTAL GENERAL FUND ESTIMATED REVENUES</b>	<b>\$</b>	<b>139,062</b>

Section 3. The following amounts are hereby appropriated in the Special Revenue Fund - Grant Project Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2017 and ending June 30, 2018 in accordance with the Chart of Accounts heretofore established for PTRC:

Administration	\$	302,144
Crime Control and Public Safety		990,081
Environmental Protection		48,261
Health and Human Services (Aging)		12,500,713
Housing		6,605,928
Planning		88,122
Transportation		277,078
Workforce Development		4,830,053
Weatherization		2,577,718
<b>TOTAL GRANT PROJECT APPROPRIATION</b>	<b>\$</b>	<b>28,220,098</b>

Section 4. It is estimated that the following revenues will be available in the Special Projects Fund - Grant Project Fund for the fiscal year beginning July 1, 2017 and ending June 30, 2018:

Federal Grants	21,153,219
State Grants	6,500,506
Appropriated Fund Balance	-
Dues	492,568
Interest	-
Local Projects & Fees	73,805
<b>TOTAL GRANT PROJECT ESTIMATED REVENUES</b>	<b>28,220,098</b>

Section 5. The following amounts are hereby appropriated in the Special Revenue Fund- Local Projects Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2017 and ending June 30, 2018 in accordance with the Chart of Accounts heretofore established for PTRC:

Administrative Services	438,539
Crime Control and Public Safety	508,275
Environmental Protection	136,600
Health and Human Services (Aging)	84,000
Housing	770
Misc. Local Projects	636,455
Planning	241,850
Workforce Development	175,424
Weatherization	840,000
<b>TOTAL LOCAL PROJECTS APPROPRIATION</b>	<b>3,061,913</b>

Section 6. It is estimated that the following revenues will be available in the Special Revenue Fund - Local Projects Fund for the fiscal year beginning July 1, 2017 and ending June 30, 2018:

APPROPRIATED FUND BALANCE	-
DUES and INTEREST	89,000
LOCAL PROJECT FUND FEES	2,972,913
<b>TOTAL LOCAL PROJECT ESTIMATED REVENUES</b>	<b>3,061,913</b>

**TOTAL APPROPRIATIONS** 31,421,073

Section 7: The Executive Director is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a grant without limitation and without a report being required.

**PIEDMONT TRIAD REGIONAL COUNCIL**  
**BUDGET BY AREA**  
**7/1/17 to 6/30/18**  
**ORIGINAL**

	Fund 001	Fund 002 & 003	Total	% of Total Budget
Administration	302,144		302,144	1.0%
Administrative Services		438,539	438,539	1.4%
Crime Control and Public Safety	990,081	508,275	1,498,356	4.8%
Environmental Protection	48,261	136,600	184,861	0.6%
General Fund / Dues		139,062	139,062	0.4%
Health and Human Services (Aging)	12,500,713	84,000	12,584,713	40.1%
Housing	6,605,928	770	6,606,698	21.0%
Misc. Local Projects		636,455	636,455	2.0%
Planning	88,122	241,850	329,972	1.1%
Transportation	277,078		277,078	0.9%
Workforce Development	4,830,053	175,424	5,005,477	15.9%
Weatherization	2,577,718	840,000	3,417,718	10.9%
<b>Totals</b>	<b>28,220,098</b>	<b>3,200,975</b>	<b>31,421,073</b>	
	28,220,098	3,200,975	31,421,073	



**PIEDMONT TRIAD REGIONAL COUNCIL  
TOTAL BUDGET (FUNDS 001, 002 & 003)  
7/1/17 to 6/30/18**

**EXPENDITURES**

Salaries	3,225,771
Part Time Salaries - No Benefits	87,978
Fringe Benefits (31%)	1,338,695
Insurance & Bonds	2,463
Professional/Legal/Accounting Services	1,017,694
Consultants (sub & youth contractors)	15,219,398
Advertising	3,450
Printing & Binding	14,268
Computer Services & Licensing	154,553
Building Rent	0
Equipment Rent	15,154
Utilities	47,000
Trash Disposal/Recycling	24,000
Telephone & Internet	33,222
Postage	570
Publications & Newspapers	1,750
Dues & Memberships	12,300
Supplies	112,305
Special Materials	261,677
Capital Equipment	33,441
Repair & Maintenance	85,156
Travel/Conferences/Training (including participants)	729,494
Outreach and Promotion	2,000
Fringe Benefits Part-Time (7.65%)	6,734
Occupancy Costs	160,539
Notes Payable & Interest exp	345,264
Indirect Cost (36%)	1,517,505
Participant and Work Experience Costs	892,115
Program Support Allocation	318,736
Housing Asst Payments	3,515,716
Weatherization Services	2,242,125
<b>TOTAL EXPENDITURES:</b>	<b>31,421,073</b>

**REVENUES**

Federal	21,153,219
State	6,500,506
Appropriated Fund Balance	0
Dues and Interest	720,630
Local Project Fees and Local Grants	3,046,718
<b>TOTAL REVENUES:</b>	<b>31,421,073</b>

Difference (0)

**PTRC Proposed Dues Spreadsheet, 2017-18 FY**

Local Government	Population Estimate (2015)	Proposed Dues (.21 per capita)	Dues Rounded	RPO Dues	Stormwater Dues	Total Dues
Village of Alamance	1,047	\$ 550	\$ 550	\$ -	\$ -	\$ 550
Alamance County	157,522	33,080	33,080	-	-	33,080
City of Archdale	11,954	2,510	2,510	-	4,500	7,010
City of Asheboro	25,740	5,405	5,405	-	5,000	10,405
Town of Bermuda Run	2,577	550	550	-	-	550
Town of Bethania	325	550	550	-	-	550
Town of Biscoe	1,703	550	550	-	-	550
Town of Boonville	1,216	550	550	167	-	717
City of Burlington	52,240	10,970	10,970	-	6,000	16,970
Town of Candor	840	550	550	-	-	550
Caswell County	23,606	4,957	4,957	2,703	-	7,660
Village of Clemmons	19,575	4,111	4,111	-	-	4,111
Town of Cooleemee	965	550	550	132	-	682
Town of Danbury	184	550	550	100	-	650
Davidson County	165,193	34,691	34,691	-	7,000	41,691
Davie County	41,743	8,766	8,766	3,244	-	12,010
Town of Denton	1,610	550	550	-	-	550
Town of Dobson	1,632	550	550	225	-	775
Town of East Bend	595	550	550	100	-	650
City of Eden	15,306	3,214	3,214	-	-	3,214
Town of Elkin	4,022	845	845	542	-	1,387
Town of Elon	10,357	2,175	2,175	-	4,500	6,675
Forsyth County	366,543	76,974	76,974	-	-	76,974
Town of Franklinville	1,192	550	550	-	-	550
Town of Gibsonville	6,938	1,457	1,457	-	4,000	5,457
City of Graham	14,304	3,004	3,004	-	4,500	7,504
Town of Green Level	2,110	550	550	-	3,500	4,050
City of Greensboro	282,840	59,396	59,396	-	-	59,396
Guilford County	517,124	108,596	108,596	-	-	108,596
Town of Haw River	2,358	550	550	-	3,500	4,050
City of High Point	109,749	23,047	23,047	-	-	23,047
Town of Jamestown	3,642	765	765	-	-	765
Town of Jonesville	2,251	550	550	310	-	860
Town of Kernersville	24,211	5,084	5,084	-	-	5,084
City of King	6,977	1,465	1,465	-	-	1,465
Town of Lewisville	13,046	2,740	2,740	-	-	2,740
City of Lexington	18,558	3,897	3,897	-	4,500	8,397
Town of Liberty	2,657	558	558	-	-	558
Town of Madison	2,210	550	550	-	-	550
Town of Mayodan	2,438	550	550	-	-	550
City of Mebane	12,623	2,651	2,651	-	4,500	7,151
Town of Midway	4,762	1,000	1,000	-	-	1,000
Town of Mocksville	5,339	1,121	1,121	695	-	1,816
Montgomery County	27,826	5,843	5,843	3,186	-	9,029
City of Mount Airy	10,361	2,176	2,176	1,426	-	3,602
Town of Mount Gilead	1,122	550	550	-	-	550
Town of Oak Ridge	7,073	1,485	1,485	-	4,000	5,485
Town of Pilot Mountain	1,502	550	550	207	-	757
Town of Pleasant Garden	4,616	969	969	-	-	969
Town of Ramseur	1,688	550	550	-	-	550
City of Randleman	4,177	877	877	-	3,500	4,377
Randolph County	142,943	30,018	30,018	12,390	6,000	48,408
City of Reidsville	14,205	2,983	2,983	-	4,500	7,483
Rockingham County	92,084	19,338	19,338	10,543	6,000	35,881
Town of Rural Hall	3,074	646	646	-	-	646
Town of Seagrove	227	550	550	-	-	550

Local Government	Population Estimate (2015)	Proposed Dues (.21 per capita)	Dues Rounded	RPO Dues	Stormwater Dues	Total Dues
Stokes County	46,763	9,820	9,820	3,485	-	13,305
Town of Stokesdale	5,535	1,162	1,162	-	-	1,162
Town of Stoneville	1,053	550	550	-	-	550
Town of Summerfield	11,243	2,361	2,361	-	4,500	6,861
Surry County	73,195	15,371	15,371	7,672	-	23,043
City of Thomasville	27,043	5,679	5,679	-	5,000	10,679
Town of Tobaccoville	2,504	550	550	-	-	550
City of Trinity	6,618	1,390	1,390	-	4,000	5,390
Town of Troy	3,304	694	694	-	-	694
Town of Walkertown	5,032	1,057	1,057	-	-	1,057
Town of Wallburg	3,102	651	651	-	-	651
Town of Walnut Cove	1,392	550	550	192	-	742
Town of Wentworth	2,757	579	579	-	-	579
City of Winston-Salem	238,899	50,169	50,169	-	-	50,169
Yadkin County	37,705	7,918	7,918	4,227	-	12,145
Town of Yadkinville	2,923	614	614	402	-	1,016
Town of Yanceyville	2,018	550	550	-	-	550

Totals 2,723,808 \$ 578,030 \$ 578,029 \$ 51,948 \$ 89,000 \$ 718,977

Dues input on Dec 30, 2016 based on estimates posted on the NC Office of Budget and Management website, Sept 2016.